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Welcome to the Northumberland Manufacturers' Association newly designed annual publication to celebrate Manufacturing Month and share with you the stories of our local manufacturers.



Northumberland Manufacturers contribute to the economy, employ a skilled workforce and invest in their community – we just don't talk about it much.

This year manufacturers want to share with you their successes, leadership and contributions to the world economy.

Take a look at our industry:

Workforce: Semi Skilled & Skilled

Average wage: \$18.65

HR: 5100 people are employed at our manufacturers

Northumberland Population: 85,590

We encourage our young people & parents to investigate a career in manufacturing & trades. What do you have to lose?

So, thanks in advance for reading, we hope you enjoy our publication and feel as proud as we are in the successes of our local manufacturing industry.

Designed and Published by: Metroland Media Group
Content provided by: NMA members



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UNITRAK CORPORATION LIMITED

What do you manufacture/produce?

UniTrak is a specialized and customized equipment solutions provider for powder and bulk materials. For over 50-years, companies the world over have turned to UniTrak to help solve their bulk material conveying challenges.

No matter the type of material, our equipment has handled it all. Our equipment lines include TipTrak™ continuous bucket elevators, Powderflight aeromechanical conveyors, UniFlex flexible screw conveyors, KleanTrak sanitary conveyors, and Bagstander bulk bag unloaders and fillers.

UniTrak serves the market for bulk material handling equipment for high-care applications. If your product needs to be moved gently, without degradation or damage, UniTrak has the equipment you need.

Describe your most exciting accomplishment this year.

In 2019, UniTrak launched an exciting new product - the KleanTrak sanitary conveyor. The KleanTrak conveyor is a cleated belt conveyor specifically engineered to overcome the challenges of sanitary conveying. KleanTrak

conveyors are designed to allow fast and easy cleaning in food, pharmaceutical, and other washdown environments.

What absolutely excites you right now about your company?

UniTrak is growing! Our product lines are expanding, we have added new capabilities and employees, and we are reaching out to new markets. As UniTrak continues to grow and expand, we will remain committed to supplying our customers with the very best in conveying equipment for high-care applications.

If you and your team (company) were stuck on a desert island, and you could only bring 3 things, what would they be?

We'd bring a boat so we could get off the island!

As CEO/Owner, as a child what did you want to be when you grew up?

Bill Gorsline wanted to be a truck driver; Emma Gorsline wanted to be a veterinarian.

CUSTOM PLASTICS INTERNATIONAL LIMITED

What do you manufacture/produce?

Custom plastics components and assemblies. We help commercialize products for our customers. We make designs come to life!

What absolutely excites you right now about your company?

The next generation of automation and technology we are working to implement.

Name a (non-monetary) way employee's at your company received rewards/recognition?

- » Hugs
- » Restaurant gift cards
- » BBQ – 2 hamburgers with cheese on both of them!



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**What do you manufacture/
produce?**

Manufacture and supply of custom designed products for nonferrous metal refineries internationally. Main product manufactured are Cathodes for the Zinc and Copper Refining industries.

**Describe your most exciting
accomplishment this year.**

We just finished the largest gross sales in the 47 year history of Limpact and have been awarded two major contracts for the coming year, which will keep us very busy.

**What absolutely excites you right now
about your company?**

I would say the employees at Limpact. We have a very strong group of people that are very proud and care immensely about the product we manufacture and ship around the world.

LIMPACT INTERNATIONAL LIMITED



CANADA CANDY COMPANY INC.



What do you manufacture/produce?

Proudly Manufacturing & Selling Premium Quality Bulk Candy...

- » Made In Canada
- » Peanut & Gluten Free Facility
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**At Limpact, we retain the position for
producing the world's best Cathodes.
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metals refining industry.**

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What do you manufacture/produce?

Chem-Ecol manufactures a full line of industrial oils, lubricants and metal working fluids (coolants for CNC machining and grinding).

The company's core competence is filtration. Our customers engage our oil purification services to ensure the lubricating oils in their machinery and equipment remains on spec. Monitoring and maintaining the oil's condition prevents unplanned equipment failures, improves operating efficiency and extends equipment life.

Describe your most exciting accomplishment this year.

Our customers have come to appreciate Chem-Ecol's quick response and abilities to provide cost effective solutions to manage their waste oil streams. We are regularly consulted by customers to trouble shoot problems that may be outside of our regular scope of expertise – cleaning an oil storage tank that requires confined space entry certification which we do not have. In the past, we simply turned down the business opportunity.

This year, we have managed to launch an initiative to offer an augmented service/solution by tapping into our extensive network of specialized service providers and subcontract the expertise we lack in-house to solve customer issues. We aim to never say "No" and answer "Let me see what I can do for you".



Name a (non-monetary) way employee's at your company received rewards/recognition?

We are privileged to have many long service employees, a significant accomplishment particularly in the manufacturing sector. We have also hired a number of new employees to meet the growing needs of the business and address succession planning as employees approach retirement.

We take the time to celebrate with our employees through several events/programs to reward and recognize their contributions:

Years of Service Awards – recognizing milestone work anniversaries

Monthly Birthday Celebrations – host a Pizza lunch to recognize employees who are celebrating a birthday in a given month

Caught in the Act – recognizes employees for their contribution meeting one of the following criteria:

- » Value our team to ensure we operate in a safe work environment
- » Are respectful of all the people that make up our broader community
- » Make fact based and timely decisions in an open and honest work environment

Annual Safety Barbeque – to celebrate our excellent safety performance (we are completing our 12th consecutive year without a lost time accident) and recognize each individual employee for taking responsibility for their individual safety

Annual Horseshoe Tournament – we hosted the 26th annual tournament in 2019

LAKELAND GROUP OF COMPANIES

CPK INTERIOR PRODUCTS INC.

What do you manufacture/produce?

Lakeland Multi-trade Inc. custom manufactures industrial automation and structural fabrication.

Describe your most exciting accomplishment this year.

Lakeland performed the design build of a cement factory to provide an innovative way of casting specialized waste substances.

What absolutely excites you right now about your company?

Lakeland has continued growth opportunities in a variety of business lines. We are continuing to expand and employ more skilled trades and apprentices.

What do you manufacture/produce?

World class manufacturing combined with only the best materials produces the most amazing automotive interiors. Injection molding, Cast Skin & Foam, Assembly.

Describe your most exciting accomplishment this year.

The collaboration from each of our plant departments in the planning and execution of the equipment and facility readiness for the upcoming WL Launch in 2020.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

Teamwork
Active Listening
Drive to Succeed



DISPENSE PAK INC.

What do you manufacture/produce?

We import the dry plastic from two different molders in the USA due to patents they have on the design. Our specialty is choosing the correct cartridge and dispensing the customers Adhesive into the dual cartridge air free. Most all Adhesives are two component.

Describe your most exciting accomplishment this year.

One of our pipeline customers have decided to move all their business to us which was split between DPI and a US packager in Texas.

What absolutely excites you right now about your company?

We have had a steady grow over the last 6 years and continue to gain respect from our customers for delivery and quality.



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CAM TRAN CO. LTD.

GREELEY CONTAINMENT & REWORK INC.

What do you manufacture/produce?

Cam Tran Co. Ltd. is a full line distribution transformer company, offering manufacturing, repair, remanufacturing and service for 5 through 3000 kVA, in voltage classes of 1.2 kv up to 34.5 kv.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

An ice-filled cooler full of beer
Sunblock
Satellite Phone

Describe your most exciting accomplishment this year.

Becoming a Grandpa! Extending the Campbell/Cam Tran family.



What do you manufacture/produce?

Greeley is a quality inspection company who specializes in repair, rework and sub assembly for the manufacturing industry. We also offer warehousing, repacking and inventory management.

Describe your most exciting accomplishment this year.

80% of our business relies on General Motors. We are now in a unique position to diversify from automotive and in tandem launch a new business venture.

What absolutely excites you right now about your company?

Having been the preferred quality provider for GM and their extremely stringent processes and procedures we are looking forward to applying these principals to new customers projects.



SDT ULTRASOUND SOLUTIONS



What do you manufacture/produce?

SDT provides ultrasound solutions that give our customers a greater understanding about the health of their factory. We help

them predict failures, control energy costs and improve product quality while contributing to the overall uptime of their assets.

Describe your most exciting accomplishment this year.

We are moving! SDT is excited to announce that we are moving from our present location at Dale Rd and Ontario St to 7677 Hwy2 near Theater Rd in Cobourg. The actual move in date will be early November.

The new facility will feature a new training center for our customers. Starting in 2020, SDT will begin hosting on-site training pro-

grams on various topics related to Industrial Maintenance, Ultrasound and Reliability.

What absolutely excites you right now about your company?

SDT has released several new products in 2019! First, is our latest flagship product – the SDT340 ultrasound data collector and its companion UAS4 cloud connected analysis software. Next, is the latest device in our Checker Range – the ULTRAChecker. The SDT ULTRAChecker is part of our entry level ultrasound detectors.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

A Boat with Fuel, Food and Water, Aladdin's Lamp (to get off the island faster than the boat)

As CEO/Owner, as a child what did you want to be when you grew up?

A basketball star in the NBA.



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CPS WOOD PRODUCTS

What do you manufacture/produce?

We manufacture wood products (pallets, box springs and packaging)

Describe your most exciting accomplishment this year.

We are looking ahead and investing in the future of CPS. We are promoting growth and opportunity. We are working on H&S improvements, training programs, machinery and plant upgrades. We implemented a Trainer Mentor program for all new hires as well as staff that are in training. We have purchased TV monitors for our production office, lobby and lunch rooms so we can welcome new staff and guests, share special announcements, promote a job well done, we can motivate, appreciate and update all staff. We are building relationships and our networking group with not only our staff but our community as well.

Name a (non-monetary) way employee's at your company receive rewards/recognition?

We show our staff (non-monetary) recognition and reward by:

- » Monthly birthday and work anniversary shout outs (cards, postings, verbal)
- » Posting on our tv monitors
- » Verbal praise
- » Training opportunities
- » Flexible schedules
- » Team bonding events
- » Employee appreciation day where owners cook for all staff
- » Company meetings or events where we share the successes and milestones with everyone



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PORT HOPE PATTERNS

What do you manufacture/produce?

Quality engineered foundry and manufacturing patterns and molds. Our extensive knowledge of patternmaking together with the latest technologies makes Port Hope Patterns an exceptionally versatile facility.

Our highly skilled and knowledgeable team consists of patternmakers, machinists, CAD/CAM programmers, and CNC operators.

Established in 1983, Port Hope Patterns Limited has offered customized premier products and services to the foundry industry and manufacturing sectors in Canada and Internationally.

What do you manufacture/produce?

Manufacturer of Cardiovascular and Hemodialysis devices servicing all Canadian Hospital's and exporting products Globally.

Describe your most exciting accomplishment this year.

Having installed our own in-house Ethelene Oxide Sterilizer permitting faster turn around process for servicing our customers on a timelier matter. Collaborating with leading hospital providers across the country to innovate and introduce patient safety initiative.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

Mirror, Knife, Flint.



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CANADIAN WEAR TECHNOLOGIES

What do you manufacture/produce?

Canadian Wear Technologies manufactures a premium bimetallic wear resistant material trade named "Abreco®" which is used to protect equipment in bulk material handling industries such as Oil Sands, Hard-Rock Mining, Steel making and OEM

Describe your most exciting accomplishment this year.

Five years ago we won a fierce competitive battle to gain a large order with a major oil sands mining company to extend the service life of a particular piece of equipment from three to five years. This year when the same application came up for re-build the engineering documents specified "Abreco® only" our product. Good job team.

What absolutely excites you right now about your company?

The opportunity for growth; we now export to USA, Mexico, South America, Eastern Europe and received our first order from the continent of Africa.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

Sun Glasses, Music and Margareta's.

As CEO/Owner, as a child what did you want to be when you grew up?

A Salesman because if I could sell, I could do anything.





SABIC INNOVATIVE PLASTICS

“We are most proud of our team here in Cobourg. We are able to find the skilled, dedicated and customer oriented people here in Northumberland that we need to thrive.”

What do you manufacture/produce?

SABIC Innovative Plastics is a global supplier of plastic resins widely used in automotive, healthcare, consumer electronics, transportation, performance packaging, building and construction, telecommunications and optical media applications.

What absolutely excites you right now about your company?

This time of year is when we kick off our gift of giving campaign and I am very proud of our accomplishments as a company in previous years. It is always humbling to know how fortunate we are through this program. I am looking forward to our team helping the community through the holiday season.

Name a (non-monetary) way employee's at your company received rewards/recognition?

At SABIC we strive to recognize our teams in many different ways. Most recently, we held team-building events where we held team building 'escape room' sessions with our crews. This was followed by a team barbeque.





What do you manufacture/produce?

We are in the business of printing. However, we feel that our company produces something much larger than ink and toner on paper. We print your ideas, hopes, and dreams.

- » Custom printing
- » Cheque printing
- » Letterhead
- » Labels...and more

Ready Print has a distinctly human approach to the printing business. We always figured that putting people before profits just

made good common sense. Our relationship with paper vendors allows us to provide an amazing collection of beautiful, earth-friendly papers from across North America. The local connections we've made in our community have helped us create a loyal following, as have our ability to keep promises and to consistently provide strikingly beautiful printing.

None of this would be possible, of course, without the people who work here. We call each other "co-workers" and are always focused on hiring and nurturing great people to help us build our company.

ADL INSULFLEX INC.



What do we manufacture/produce?

ADL Insulflex Inc. is a premier manufacturer of high temperature textiles for wire, hose and cable protection. We have more than 600 distributors and OEM clients in over 60 countries worldwide.

What is our most exciting accomplishment this year?

I'm delighted to finally have everyone under one roof. We moved our administrative team from our Dale Road head office location of 22 years to our manufacturing facility on the lakefront. Our newly renovated location on Willmott Street provides additional opportu-

nity for collaboration among the departments and strengthens our team unity. Every member in every department has benefitted from this move immensely.

What excites me about the company?

It goes without saying, the people! Our exceptional team at ADL Insulflex has done an amazing job of implementing manufacturing technologies, product development and global market exposure to ensure continued growth. The fact that what was once a regional distributor has now grown into a global leader and manufacturer in a high tech business in Cobourg ON is something we can ALL be proud of.

HORIZON PLASTICS INTERNATIONAL



What do you manufacture/produce?

Horizon Plastics is a contract molder providing low pressure structural foam/web molding services. We support customers whose parts require strength, light weight and durability in industrial, construction equipment, off road vehicle and infrastructure applications.

Describe your most exciting accomplishment this year.

We feel excited by our enhanced and refined product development process. This process improves our customer's ability to execute timely product launches and solutions, enabling them to achieve their performance and commercial goals. It also brings benefit to our manufacturing team who are heavily engaged in the development process to allow for a smooth transition from development to production. We are currently developing and launching an infrastructure product for a UK based company using our newly implemented process. Early indicators illustrate our new process is resulting in effective customer collaboration, early barrier identification and removal, and a program that will be ready for market launch ahead of schedule. This product is designed and tooled with innovative features, that will replace an existing concrete alternative, resulting in savings of 100's of

truckloads of freight on the first project alone. Overall, a great win for our customers and the environment!

What absolutely excites you right now about your company?

The scale and diversity of customers and applications that can take advantage of our molding process. Our process brings huge value to customers by replacing materials such as metal, concrete and wood, without compromising structural integrity. Our process can provide customers with additional benefits such as lighter weight and a reduction in part count. In recent months we have included "value-added" services for our customers in areas such as post mold assembly, bringing further benefit to our customer value proposition. We also see continued growth opportunities in major markets outside of Canada and are excited by our role as a manufacturing exporter supporting the Ontario economy.

I am extremely excited by our technical expertise in all aspects of our business; people, process, tooling and parts analysis. We are differentiated from our competitors by the depth and innovation within our technical teams, offering sustainable solutions to our clients. Our products can be produced with up to 100% recycled materials and all the products we produce are 100% recyclable.

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LORENZ CONVEYING PRODUCTS

What do you manufacture/produce?

Component parts for dry pneumatic conveying systems including clamps, couplings, diverter valves, slide gates, elbows, fittings and accessories.

Describe your most exciting accomplishment this year.

We acquired a company in the USA, our first acquisition. The company manufactures a product that we needed in our portfolio of products.

What absolutely excites you right now about your company?

How excited the employees get when we meet and exceed our goals.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

Machete, fishing pole, my family photo

As CEO/Owner, as a child, what did you want to be when you grew up?

I still don't know yet what I want to be!



ACTIVATION PRODUCTS



What do you manufacture/produce?

Premium products for naturally better health!

Dietary supplements made with natural products from around the world manufactured here in Cobourg ON.

Products such as:

- » Raw Raw Marine Phytoplankton
- » Magnesium - Spray. Rub. Relief

MILLARD TOWERS

What do you manufacture/produce?

Millard Towers manufactures Aluminum towers used in Aviation, Meteorology, Marine, Communication, Transport, and Security applications. Specific to the Aviation industry, Millard manufactures a heavily engineered tower that is designed to withstand harsh environmental conditions, yet yield if accidentally impacted by aircraft. Millard also manufactures Windsocks.

Describe your most exciting accomplishment this year.

Projects in new markets are always celebrated. This year we signed an agreement that has been in the works for close to five years. In under a year, the agreement has resulted in projects in Ukraine, Kosovo, Guyana, Colombia, and Thailand. Being able to spin a globe and recognize the reach of our company is a point of pride.

What absolutely excites you right now about your company?

We have invested a lot in our engineering this year. We have added new technologies, looking to implement more, and have added to our technical workforce. It positions us well to build on our historical success. It also gen-

erates excitement within knowing where we're headed.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

A 3-D printer to build anything six inches cubed, a BBQ, and honey for nourishment (we keep bees at our plant).

As CEO/Owner, as a child what did you want to be when you grew up?

To play in the NHL (shocker). Once I realized I wasn't in the 0.1%, I decided an education in finance and accounting would be my best bet. Also did a minor in Geography ... I'm still trying to figure out how it will fit into my work, but I imagine it will.



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SPOOLON MANUFACTURING LTD.

What do you manufacture/produce?

We manufacture a large assortment of flanges, barrels and spools using machinery made to the industry's highest standards. We also provide superior packaging products for the wire & cable business, shipped broken down or fully assembled, across North America and internationally.

Spoolon is a family owned and operated spool manufacturing business established in 1967.

Our emphasis on service and quality at fair

market prices has helped us to grow along with the leaders in the wire & cable industries. Spoolon has established a pattern of steady growth from a modest beginning of 5000 sq. ft. in Lindsay, Ontario, to our present Cobourg, Ontario location of approx. 100,000 sq. ft.



CANADIAN RESIN RECOVERY INC.

What do you manufacture/produce?

At Canadian Resin Recovery we do just that, we recover plastics for big industry. Sorting for colour and type, we toll grind plastic parts and send them back to our customers to use them back into their products reducing the amount of virgin resins required.

Describe your most exciting accomplishment this year.

I would have to say, the most exciting thing for us this year is the fact that we are going into our 10th consecutive year without a single injury of any kind! We are very proud of this and are working very hard to see another 10 years accident free. At CRR safety is absolutely #1 followed by protection of our customers product and protection of equipment. Production output follows in fourth place. We feel that the output is really set by the other 3 components anyway.

Name a (non-monetary) way employees at your company received rewards/recognition?

At Canadian Resin Recovery we barbecue for the employees every Friday. I provide the food and the bosses do the cooking. We try to do some new and interesting things from time to time but sausages and burgers still seem to be the favorite. When the snow is blowing around too much, we do other things like stews and pulled pork or anything hot and able to be prepared indoors. I feel this is a great way for me to say thank you to the staff every week. They work very hard and desire to be recognized for it.





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This project is funded by the Government
of Canada through the Federal Economic
Development Agency for Southern Ontario.

Canada

STRUCTURAL PANELS INC.

What do you manufacture/produce?

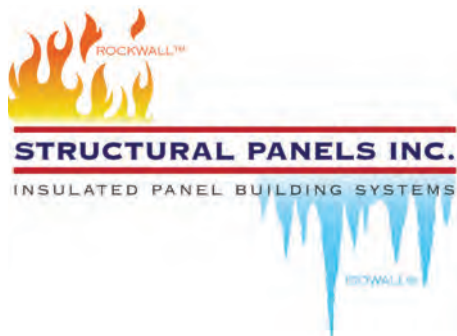
Based in the Northumberland area for almost 35 years, Structural Panels Inc (SPI) is an all-Canadian manufacturer of high quality, steel-skinned insulated sandwich panels that are designed for coolers, freezers, walls, partitions, dividers, ceilings, and value-added projects. Our products have been successfully integrated into countless commercial, industrial and residential projects across the country and overseas. Available in a wide range of core thicknesses and colours, our custom-made Rockwall™ and Isowall® panels are particularly well-suited for industries requiring clean rooms, fire resistance (1, 2 & 3 hours), controlled temperature rooms and/or high wash-down areas. We also offer a complete range of associated and accessory materials to complement our products and support a complete installation.

Describe your most exciting accomplishment this year.

This is the first year we've been able to offer all staff members quarterly bonuses based on our ongoing overall performance as a company. This is in addition to the medical benefits, group and personal RSP programs we have successfully implemented over the past couple of years. It is our hope that these initiatives show employees that we're invested in them and their family's financial and personal well-being, thereby encouraging them to want to stay with us in the long-term. In terms of current events, we're in the early stages of working with the local food bank to provide the panels and labour to install them for their new cooler and freezer spaces at no charge. We like to give back to community whenever we can and are looking forward to helping them transition to their new space over the next month or two.

What absolutely excites you right now about your company?

With so many recent and major developments in the cannabis industry over the past 2-3 years, it's a great time to be in the insulated metal building panel making business. We're really enjoying being at the frontlines of this brand-new industry helping investors and business owners build out their spaces for the growing, cultivation and processing of medical marijuana. It's an exciting time to find out where this industry will take us as a nation over the next few years and what kinds of products and services we can provide. We've also seen a lot of internal growth over the past few years as our customer base continues to grow, and many of the role and responsibility adjustments and machinery upgrades we're making are having positive and lasting effects on our day-to-day operations and internal reporting structure. We're happy to be meeting many people from different industries all across Canada and beyond as we continue to deliver high-quality products on time and on budget for many years to come.



SPRUCEWOOD BRANDS

MOTION PAC

What do you manufacture/produce?

We are a young, creative and committed team of foodies who manufacture high quality, small batch, handmade savory shortbread cookies and pure dessert shortbread cookies. Share our passion for fine food and pure flavors.

Mark Pollard, our founder and instigator is also known as "the big cheese". Mark loves to create and serve a variety of small batch, high quality hors d'oeuvres selections to his corporate and private catering clients.

Today you will find our sprucewood hand-made cookies on the shelves of fine food shops, grocery stores and regional winery tasting retail rooms.

What do you manufacture/produce?

Our strength is derived from over twenty five years experience working with international clients to solve their specialized manufacturing and automation problems.

The list of industries is extensive: automotive parts, food processing, pharmaceuticals, defense, packaging, agriculture, chemical processing, telecommunications, material handling, petrochemicals, printing and construction.

The list is long, but the methodology we use is concise: listen, design, create solutions.

- » Prototyping
- » Production Equipment
- » Fixtures
- » Systems Integration



Providing you with customized products, solutions and support for all of your building project needs.

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TRADE TECH INDUSTRIES

BELDEN CANADA INC.

What do you manufacture/produce?

Trade-Tech Industries, a Canadian owned business established in 1998, offers the fabrication, and erection of structural steel, steel deck, miscellaneous metals, as well as a variety of general fabrications.

We are known, industry wide as problem solvers, a company who finds the best way to meet your needs in an efficient, cost-effective manner.

With continuing growth, Trade Tech has expanded to significantly larger quarters in Port Hope, Ontario and from there can be quite responsive to anywhere in Ontario.



What do you manufacture/produce?

For more than 100 years, Belden has been a leader in the design and manufacturing of insulated wire, cable and related products. Since then, Belden has transformed itself from a cable company to a signal transmission solutions provider with a complete product portfolio including cable, connectivity and networking products.

In Canada, Belden designs, manufactures and markets a comprehensive portfolio of high-speed electronic cables, connectivity products and related items for the specialty electronics and data networking markets. All products are designed to be used in the harshest environments and mission critical applications.



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ESCO CORPORATION

What do you manufacture/produce?

Steel castings for construction, mining, locomotives and industrial use. Generally, if someone is digging in hard ground, ESCO products will be around.

Describe your most exciting accomplishment this year.

ESCO Corporation was purchased by Weir Group in 2017 and this has led to many changes in how ESCO is operated and managed. Weir is a strong proponent of risk assessments for all activities to reduce hazards and control safety risk and has a set of standards for assessing all health and safety performance. Our original SHE assessment of our foundry and finishing operation in Port Hope, done Aug. 2018, put our site at 21% on this safety scoring versus standard. For reference a facility scoring 50% would be ready to qualify for ISO 45001 Safety Management certification. With tons of work and many involved hands on-site, ESCO was re-assessed a year later in September 2019 and scored a 58% result. This will benefit all of our staff with a safer plant and better processes to protect anyone on-site from hazards.

What absolutely excites you right now about your company?

ESCO Port Hope is in the midst of some of

the biggest changes we have seen in 20 years. Weir has invested heavily in upgrades to our facility and equipment and we have begun to erect new buildings to house new processes. Weir is a company with a tremendous safety record and their influence is helping us take an industry-leading safety program to new heights. We have nearly tripled our staffing levels from just three years ago and brought in a variety of new talents and skills to help us in our growth and new development of the facilities. A forward-thinking, can-do attitude is helping drive the Port Hope facilities towards a bright future within Weir Group.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

A back hoe with ESCO digging hoe bucket – gotta build someplace to live!

Wind up radio/MP3 player with 70's rock – gotta have tunes!

A Swiss army knife – gotta have a way to open those delicious coconuts!



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EMPIRE CHEESE

What do you manufacture/produce?

At Empire, our cheese is made in the traditional way in open-style vats which in our opinion gives the cheese and curd a better flavour. We use no additives to boost production and there are no flavours added to our Cheddar. It is all natural, with no preservatives added.

Today, the Empire Cheese Co-op is the only cheese manufacturing plant operating in Northumberland County and the first one east of Toronto! We are now HACCP registered, the top of the heap in food quality standards!

The majority of Empire Cheese is sold through our factory store and various outlets in the Peterborough, Lindsay, Oshawa, Cobourg, Stouffville, Orono, Port Perry, Markham, Merrickville, Uxbridge, Burlington Farmers' Market and surrounding areas.

Empire Cheese is owned by local dairy farmers who hold an election each year to vote in a Board of Directors to run the factory.



KAWARTHA METALS

What do you manufacture/produce?

Kawartha Metals Corp is the premier metals and plastics distributor in Central and Eastern Ontario. We carry over 5,000 sizes and grades of steel, aluminum, brass, copper, bronze, and plastics. We also offer state-of-the-art material cutting and material finishing services.

Our material acquisition, warehousing and stocking programs ensure our clients no longer have to tie up funds in surplus stock. If we don't have your material in stock, we can acquire it within 48 hours of order.

Describe your most exciting accomplishment this year.

Most exciting accomplishment this year would be making it to 25 years in business and relocating into our new building. Also, shipping more metal out the door and feeling like it is slower. Which means the new building and our team is more efficient. We like when a plan comes together.

Time flies when you're having fun!!

As CEO/Owner, as a child what did you want to be when you grew up?

When I was a child, I wanted to be a coast guard! Or, a race car driver!



RUSCO MANUFACTURING INC.



What do you manufacture/produce?

Industry leader in the production of Entrance Systems, Security Screen Products, Vinyl windows, and Storm Doors. Rusco has been selling security screen products and storm doors for over 75 years.

- » Custom designed to fit fixed, standard egress, and specialty egress models
- » We offer high performance, energy-efficient window and door systems.
- » Choose your style, Choose your glass, Choose your colour. – easy to install!

PROTOPLAST INC.

What do you manufacture/produce?

Custom injection molding, prototype/production molds, pre-production design & engineering.

Protoplast's operations are located in a modern 55,000 square foot building which houses offices, design/programming rooms, tooling shop, R&D facility, production and assembly divisions, and an integrated materials handling and warehousing area.

Describe your most exciting accomplishment this year.

We pride ourselves in our ability to take customers requirements and integrate them into the best injection molding solution for their needs. Protoplast is up for the challenge, whether it's a small production run using prototype aluminum injection molds or high

volume multi-cavity production injection molds. The team at Protoplast is here to help you design your plastic product; and reach your market at the price point you need.

What absolutely excites you right now about your company?

Some of the difficult projects we are working on to push us into the next few years with Atomos cars playing a role we have some exciting project we are working on. Secondly with our merger with Hawk Plastics into Mexico. We will start supplying parts to our customers in Mexico as of October 1, 2019.

Name a (non-monetary) way employee's at your company received rewards/recognition?

Attendance Recognition as well as employee appreciation quarterly BBQ's

MINTECH MARKETING INC.

What do you manufacture/produce?

We are a post- industrial recycler. We help companies like Procter & Gamble, Ice River spring and many other companies like them to achieve zero waste to land fill , by finding second and sometime third life (reuse) of ALL their waste and by products

Describe your most exciting accomplishment this year.

Our best accomplishment this year is launching our new spill product for spill control that is made from some our suppliers,made of 100% recycled content from them and able to turn around and sell back to them as a finished product.

What absolutely excites you right now about your company?

The most exciting thing I would have to say is the launch of our new business.

Making Polyply - A plywood sheet made of 100% made from recycled plastic from our suppliers of waste streams. This will replace a lot of applications where convectional plywood is used, and not to mention how many trees that will be saved from being cut for convectional Plywood.

If you and your team (company) were stuck on a deserted island, and you could only bring 3 things, what would they be?

Some kind of chopping device, like an axe or machetes, some type of device to make fire, and a fishing pole. The fishing pole to catch fish for food for everyone. A chopping device to cut fire wood and make a shelter. The device to make fire, to cook our food and sterilize water, and the fire to keep us warm.

As CEO/Owner, as a child what did you want to be when you grew up?

I wanted to be an inventor.



CAMECO CORPORATION FUEL MANUFACTURING



What do you manufacture/produce?

Cameco is one of the world's largest providers of the uranium needed to generate clean, reliable baseload electricity around the globe.

Cameco Fuel Manufacturing (CFM) is one of two fuel manufacturers serving Canada's reactor fleet.

At our Cobourg/Port Hope locations, we are the largest Canadian-based supplier of in-core reactor components for CANDU reactors around the world.



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MICROFACTORY COOPERATIVE INC.

What do we manufacture/produce?

We are dedicated to: 1) scaling up member hardware startups, and 2) providing prototyping, design and custom manufacturing services including 3D printing, CNC machining, small-batch injection molding, PCB design and assembly to our external customers. Established in January 2019, the Microfactory Co-operative Inc. exists to unite hardware entrepreneurs in a quest to scale up successfully by working together. We share resources, equipment, talent and expertise as a cooperative effort. Our unique skills and abilities also allow us to provide exceptional commercial services such as prototyping, design and custom manufacturing solutions

Most exciting accomplishment from this year?

We have hired our first full-time employee, and taken on a co-op student! Our company grew quickly during its first year of operation, and we were able to

move on to the next level of hiring employees to further speed our growth.

What absolutely excites you right now about your company?

Our business model is creating an environment that helps to fuel creativity and attract local talent back into the community. For those who are looking for a high-tech fast-paced hardware startup environment, each individual has an immediate impact into the operation and success of the business and potential to develop and refine their skills.



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SUNSPACE MODULAR ENCLOSURES INC.

CANADA COLORS & CHEMICALS LTD.

What do you manufacture/produce?

Sunspace Modular Enclosures began modestly in 1991. In those early start-up days, the owners went to the client's project site, measured their deck and drew the design of the Sunroom by hand. They would cut and assemble all the parts and install the Sunrooms themselves.

The overwhelming demand for Sunspace products prompted us to relocate our manufacturing facilities in 2006 to Newcastle Ontario, into what has grown to be an over 100,000 square foot facility. This expansion allowed us to bring more of the manufacturing process in house, drastically reducing the time it takes to build a Sunroom and ensure the highest level of quality in our products.

Get started today on bringing your dreams to life with an indoor/outdoor living space customized to suit your property. That's luxury you deserve.



What do you manufacture/produce?

CCC Plastics is the leading supplier of Custom Colour, additives, and compound concentrates, as well as a wide range of polyolefin and engineered resins.

Our deep knowledge and expertise in all facets of plastics enables us to make business easier for you, by solving the problems you face today, and by identifying new opportunities for your tomorrow.

Our modern 100,000 sq ft manufacturing facility is located on a 20 acre site in Colborne, Ontario.



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LITTLE'S WELDING & MACHINE SHOP

AKZO NOBEL WOOD COATINGS LTD.

What do you manufacture/produce?

We are a custom fabrication, welding & machine shop dedicated to the quality craftsmanship of all steel products. Our fabrication shop has the ability to produce structural steel, stainless steel, carbon steel, aluminum, and cast products. We are equipped with overhead & jib cranes, a mobile crane for on and off site lifting, sheet metal shears, break presses, plasma cutting equipment and milling centres/lathes.

Our welders are CWB certified in M.I.G., S.M.A.W., and G.M.A.W. We have portable welding equipment and a portable tool trailer for onsite millwright services.

L.W.M.S. Ltd. is a family run business that was established in 1977 and is located in Campbellford, ON, about 2 hours East of Toronto.



What do you manufacture/produce?

AkzoNobel has a passion for paint. We're experts in the proud craft of making paints and coatings, setting the standard in color and protection since 1792. Our world class portfolio of brands - including Dulux, International, Sikkens and Interpon - is trusted by customers around the globe. Headquartered in the Netherlands, we are active in over 150 countries and employ around 34,500 talented people who are passionate about delivering the high-performance products and services our customers expect.

Our Port Hope location manufactures the Chemcraft brand – wood coatings you probably see in your home every day

Innovative, quality, support, and sustainability are the four pillars of our brand.





GRAPHIC PACKAGING INTERNATIONAL CANADA

What do you manufacture/produce?

Graphic Packaging is a leading manufacturer of paperboard-based packaging for leading manufacturers of food and consumer products and for the Food Service Industry.

Describe your most exciting accomplishment this year.

Our safety record – we have now completed over 800 days without a lost time injury (over two years).

What absolutely excites you right now about your company?

We have a fantastic sustainability story! Our products are compostable and recyclable, which provides us with a significant advantage over other forms of packaging such as single use plastic and styrofoam containers. In a world where the environmental impact of packaging is increasingly important, our products are meeting customer needs and facilitating our growth.

Name a (non-monetary) way employee's at your company received rewards/recognition?

Our employees of the month candidates are nominated by their peers. The monthly winner receives the use of a designated, premium parking spot.



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Wade Matthews, Project Coordinator | Coordinateur du projet wmatthews@wdb.ca | 705-749-3250 ext. 114



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- » Products and services now in over 100 countries and growing

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