



January 23, 2018

Ms. Deborah Stanford
Manager, Continuing Education and Professional Development
Fleming College
1005 Elgin Street West
Cobourg, Ontario
K9A 5J4

Re: Skills Catalyst Funding Proposal

Dear Ms. Stanford

We are writing this letter as an endorsement of Fleming College's application for funding through the **Skills Catalyst Fund**. The intention is to work closely with regional manufacturers to support the entrance of underrepresented groups into entry-level positions within this sector. This initiative will allow manufacturers to gain momentum in their efforts to enhance their workforce skillsets and to promote greater economic prosperity within Northumberland County, Peterborough & the Kawartha's, and the Region of Durham.

This proposal is responsive to the training needs of regional manufacturers in adding to the skillsets necessary for productive and long-term employment opportunities. In addition to providing a local college Manufacturing Operations Certificate – the only one of its kind in Ontario, participants will have the opportunity to develop core competencies related to overall workforce skills including problem-solving, lean processes and continuous improvement methodologies. Designed to provide relevant, up-to-date and practical training, we are confident of the positive impact that this funding will have on regional manufacturers in providing additional employment opportunities for underrepresented groups such as newcomers and women. In addition, the leadership development aspect of this program will assist in developing those currently working in this sector and facilitate a quality onboarding process.

Fleming College has a wealth of experience as a training provider which should give the Government of Ontario confidence in this application. We look forward to the positive impact that this investment will have on our communities.

Yours truly,

Darlene Robertson,
Executive Director